

FY2023 Half Year Results for the Half Year ended 31 December 2022



### Disclaimer

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The information within this document is not intended to provide advice to investors or take into account an individual's financial circumstances or investment objectives. This is general investment advice only and does not constitute advice to any person. The opinions within this document are not intended to represent recommendations to investors, they are the view of Contact Asset Management and BKI Investment Company Limited as of this date and are accordingly subject to change.

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All periods referenced are to 30 June 2022, unless otherwise stated.

Investors should consult their financial adviser in relation to any material within this document.



## 2023 Half Year Results

For the half year ended 31 December 2022

Result <u>excluding</u> special investment revenue	1H 2023	1H 2022	Movement
Ordinary revenue from Investment Portfolio	\$35.8m	\$31.5m	13%
Total Revenue - Ordinary	\$36.3m	\$32.2m	13%
Operating Result (before tax and special investment revenue)	\$35.1m	\$31.1m	13%
Earnings per share	4.48c	3.98c	13%
Interim Ordinary Dividend per share	3.70c	3.50c	6%
Result including special investment revenue	1H 2023	1H 2022	Movement
Net profit after tax	\$36.8m	\$55.7m*	-34%
Earnings per share	4.94c	7.53c	-34%
Interim Special Dividend per share	0.50c	0.50c	Steady
Total Dividends	1H 2023	1H 2022	Movement



<sup>\*</sup> In 1H 2022 BKI received \$26.2 million in Special Dividend Income, after receiving special dividends from Rio Tinto Limited, Suncorp Group, Milton Corporation, Telstra Corporation and participating in the Metcash Limited, Commonwealth Bank and Woolworths Limited off market share buy backs.

## Fully Franked Dividends

Dividend Key Dates for the half year ended 31 December 2022

3.70cps

Ordinary Interim Dividend Up 6%

0.50cps

Special Dividend Fully Franked

9<sup>th</sup> Feb 2023

Last Trading Date to be eligible for dividends

Dividend Key Dates	
Last trading date to be eligible for the dividends	Thursday 9 February 2023
Ex-dividend date	Friday 10 February 2023
Record date	Monday 13 February 2023
DRP nomination	Tuesday 14 February 2023
Dividend payment date	Tuesday 28 February 2023

BKI's DRP offers shareholders the opportunity to acquire further ordinary shares in BKI.

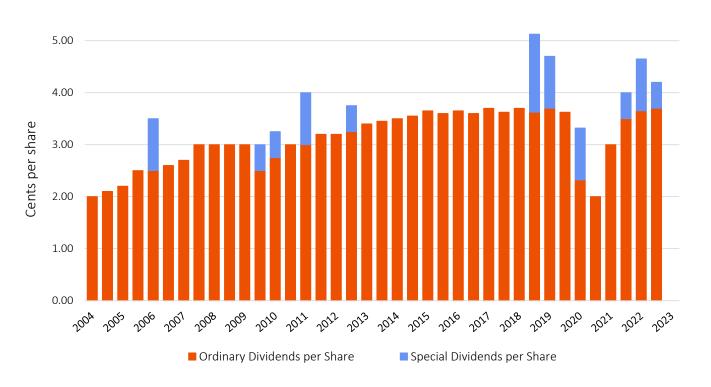
The DRP will not be offered at a discount.



To obtain access to a DRP form please use the link below: bkilimited.com.au/dividend-information/

## **Dividend History**

Using the FY2022 Final Dividends, FY2023 Interim Dividends, and a share price of \$1.70, BKI's historical grossed-up dividend yield is 6.9%.



Since listing, BKI has paid out to shareholders:

\$1.27

per share

or

\$922m

in dividends\*





Performance



## **Total Shareholder Return**

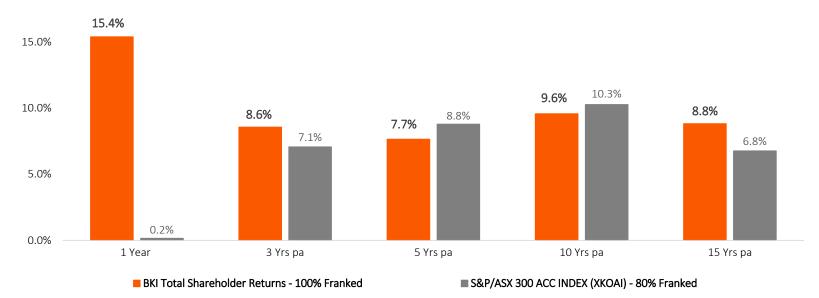
As at 31 December 2022

BKI's Total Shareholder Return, including franking credits, was positive 15.4% for the year. Significantly outperforming the S&P/ASX 300 Accumulation Index\* by 15.2%.

15.4%

1 Year
Total Shareholder Return

20.0%





Source: BKI, Contact Asset Management, Factset. Total Shareholder Return includes the full benefit of franking credits and assumes the reinvestment of all dividends. \*S&P/ASX 300 Accumulation Index, franked at 80%.

## Net Portfolio Return

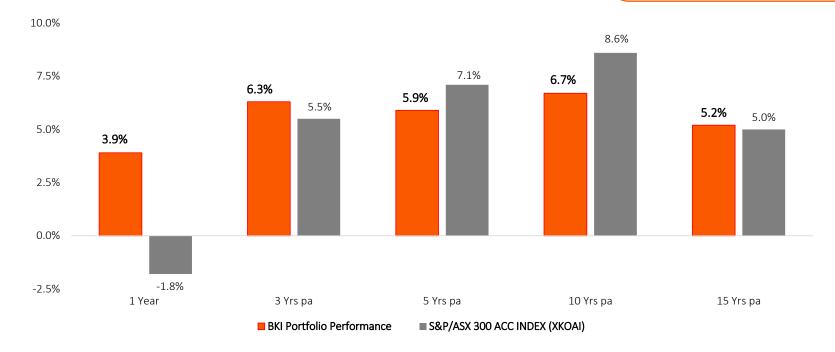
As at 31 December 2022

BKI's Net Portfolio Return for the year was positive 3.9%, outperforming the S&P/ASX 300 Accumulation Index by 5.7%.

5.7%

1 Year

Portfolio Outperformance



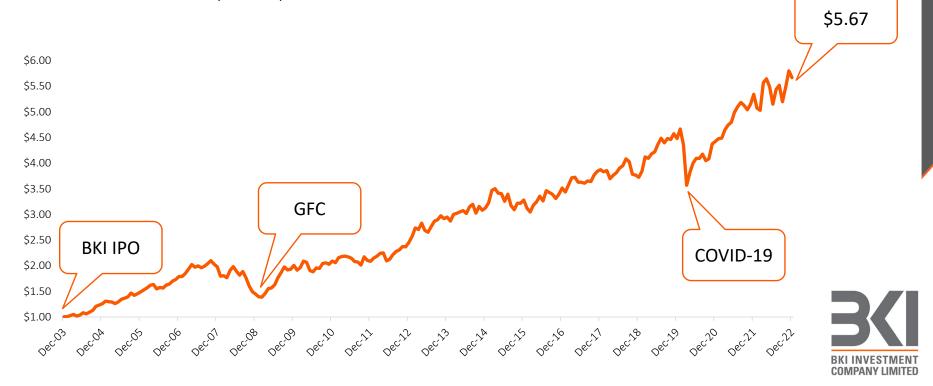


Source: BKI, Contact Asset Management, Factset. Net Portfolio Return is measured after all operating expenses, provisions and payment of both income and capital gains tax and the reinvestment of dividends.

## The Benefit of Long-Term Investing

Cumulative Share Price Returns - As at 31 December 2022.

Assuming all dividends were reinvested and using the benefit of franking credits, the cumulative share price of BKI shares is currently \$5.67 per share.

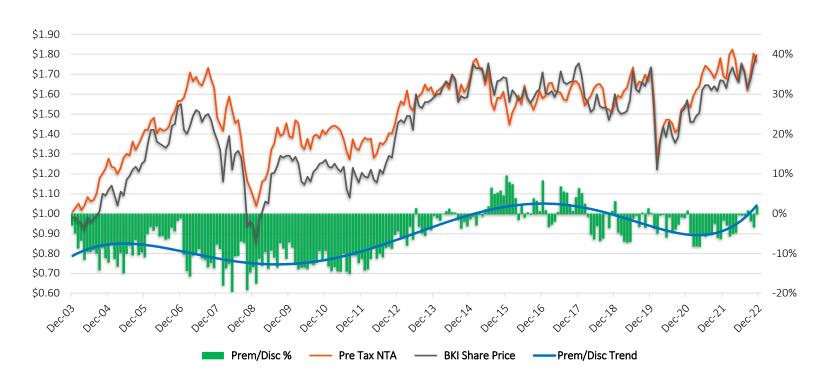


Source: BKI, Contact Asset Management, Factset. Cumulative Share Price Returns as at 31 December 2022. Includes the full benefit of Franking Credits and assumes the reinvestment of all dividends.

## Premium/Discount to NTA

As at 31 December 2022

BKI's Pre-Tax Net Tangible Assets as at 31 December 2022 was \$1.76 and trading at a premium of 1.8%







BKI Portfolio Discussion



## Portfolio Positioning - Purchases / Disposals

As at 31 December 2022

Purchases Add











Purchases New







Disposals

Reduce

N/A

**Disposals** 

Exit

N/A



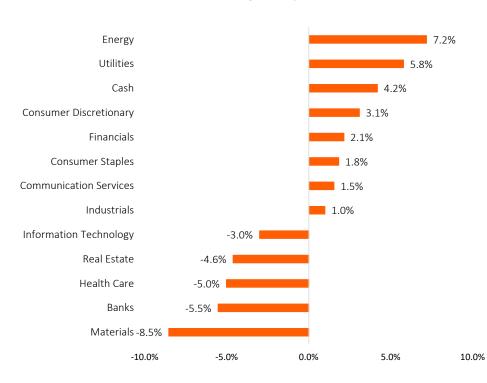
## Portfolio Positioning — Exposure/Active Weight by Sector

As at 31 December 2022

#### **Exposure by Sector**

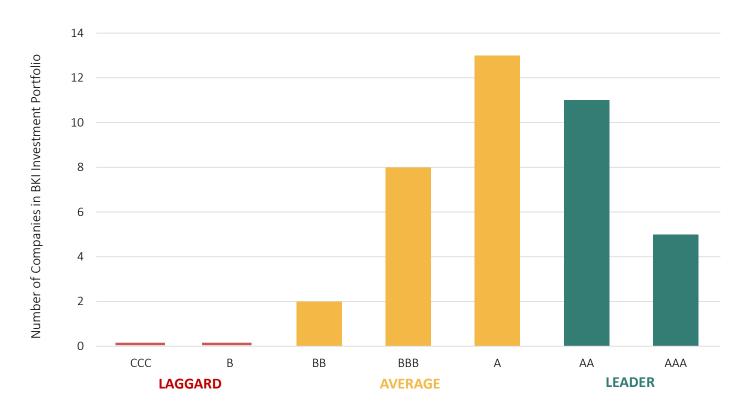
# Cash, 4.2% Health Care, 5.0% Communication Services, 5.3% Consumer Staples, 6.4% Litilities, 7.2% Consumer Discretionary, 9.6% Real Estate, 1.6% Materials, 15.6% Energy, 13.4% Financials, 11.9%

#### Active Weight by Sector



## Portfolio Positioning - MSCI ESG Portfolio Exposure\*

A MSCI ESG Rating aims to measure a company's resilience to long-term ESG risks.





Source: BKI, Contact Asset Management. MSCI ESG Rating, A MSCI ESG Rating aims to measure a company's resilience to long-term ESG risks. Companies are scored on an industry-relative AAA-CCC scale across the most relevant Key Issues based on a company's business model.\*Ratings include both company, sector and peer group reviews for the companies held within BKI.

## Top 25 Investments

As at 31 December 2022

Stock		% of Total Portfolio	Stock	% of T	otal Portfolio
1	BHP Group	9.2%	14	Harvey Norman Holdings	2.4%
2	Macquarie Group	8.3%	15	Amcor	2.2%
3	APA Group	7.2%	16	Sonic Healthcare	2.2%
4	Commonwealth Ban	k 7.2%	17	TPG Telecom Limited	2.1%
5	New Hope Corporati	on 6.3%	18	ARB Corporation	1.9%
6	National Australia Ba	ink 5.7%	19	Coles Group	1.4%
7	Woodside Energy	4.5%	20	Suncorp Group	1.4%
8	Wesfarmers Limited	3.9%	21	Yancoal Limited	1.4%
9	Transurban Group	3.4%	22	Invocare Limited	1.4%
10	Woolworths Limited	3.0%	23	Aurizon Holdings	1.3%
11	Rio Tinto Limited	2.6%	24	Goodman Group	1.2%
12	Telstra Group Limited	d 2.6%	25	Pendal Group	1.1%
13	Ramsay HealthCare	2.5%	Cash & (	Cash Equivalents	4.2%
			Total		90.6%





Market Discussion



## Focusing On Quality

We have developed an investment process that is proven, robust and repeatable.



#### What we consider when we ADD or INCREASE our exposure to a stock.

We invest in companies using the six fundamentals below as part of the stock selection process.

Sustainable Business Model Competitive Advantage High Barriers to Entry Dividend Sustainability
Dividend Yields
Franking Credits
Dividend Growth

Net Cash or Low Debt Levels Strong Cash Flows Appropriate Gearing Ratios Appropriate Coverage Ratios Strong Alignment
Experience
Skillset
Creating Shareholder Wealth

Positive Environmental Impact Positive Social Aspects Good Corporate Governance Positive MSCI –ESG Rating Growing Earnings Profiles Attractive DCF valuations PE & EV/EBITDA Multiples Sum of the Parts

Principal Activity

Income

Financial Strength

Management

MSCI ESG Rating

**Valuation** 

#### What we consider when SELLING or REDUCING our exposure to a stock

A concentrated portfolio requires constant monitoring as investment cases can change for multiple reasons.

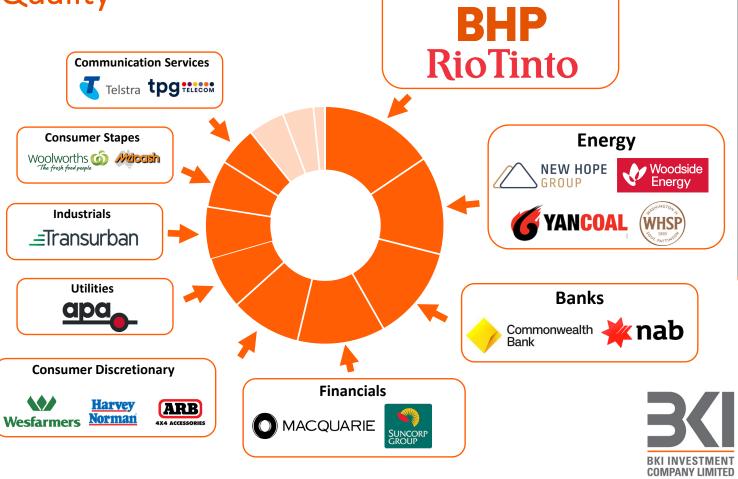
Industry Dynamics Regulation Increased Competition Loss of Competitive Advantage Negative Dividend Growth Cancellation of Dividends Lack of Franking Credits High Pay Out Ratio Stretched Balance Sheet Breach of Banking Covenants Emergency Capital Raise Reduced Cash Flows Change in Management Management or Board Selling Shares Negative Environmental Impact Negative Social Aspects Poor Corporate Governance Negative MSCI –ESG Rating Overly Stretched Valuation Earnings Downgrades Negative Earnings Growth Index Movements

## Focusing On Quality

Exposure by Sector

BKI aims to generate an increasing income stream for distribution to shareholders in the form of fully franked dividends.

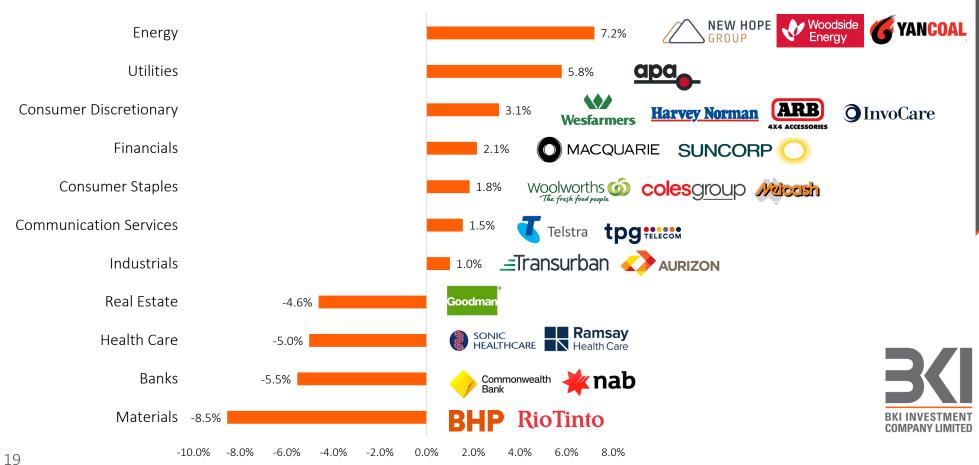
We achieve this through long term investment in a portfolio of assets that are also able to deliver long term capital growth to shareholders.



**Materials** 

## Focusing On Quality

Active Weight by Sector



## **BKI Investment Company**





Dividend Yield #^

6.9%

1 Year TSR<sup>^</sup>

15.4% pa

10 Year TSR<sup>^</sup>

9.6% pa

**MER** 

0.18%

1H FY2023 Net
Operating Result\*

+13.0%

**Total Assets** 

\$1,316m



No Performance Fees

As at 31 December 2022

